

Articulation Agreement between Hudson Valley Community College, Business Administration, AAS, Business Administration, AS, Marketing, AAS, Accounting, AAS, Entrepreneurship AAS
and
Russell Sage College, School of Management,
Business Administration, B.B.A./B.S. & Sport & Recreation Management, B.S.

Objective

This articulation agreement is intended to facilitate the transfer of qualified students currently enrolled in the School of Business programs at Hudson Valley Community College (HVCC), namely Business Administration, AAS; Business Administration, AS; Marketing, AAS; Accounting, AAS; or Entrepreneurship AAS, into the applicable B.B.A./B.S. School of Management programs at Russell Sage College (RSC). Counselors at Hudson Valley Community College should use the information in this agreement to advise current and future students as they express an interest in the Business Administration program or the Sport and Recreation Management program at RSC as to which HVCC courses should be taken prior to application for transfer.

Terms of Agreement

This articulation agreement once signed will be in effect immediately (March 2, 2021), and must be reviewed and re-approved in the same manner at least once every five years, in order to remain in effect (latest by March 2, 2026).

The procedures of review and re-approval shall be as follows:

RSC's School of Management Department Chairperson reviews the latest available catalogs of the two institutions and prepares the revised draft. A final draft is signed by the department chairs of both institutions and by the appropriate administrator at both institutions. All of the most-recently published rules for accepting transfer students into programs at RSC apply. This agreement supplements, but does not supersede or replace what was written in the most current RSC catalog.

RSC agrees to accept and transfer into the applicable B.B.A./B.S. School of Management program (as itemized on the following pages) up to 66 credit hours by the student at HVCC. Some of the equivalent courses are listed below. Only courses of earned grades of C or better will transfer, and students who attain a combined Grade Point Average (GPA) of 2.5 in courses will automatically be admitted into the RSC program. This agreement only covers courses taken at HVCC. If students from HVCC have credits on their transcripts from other institutions, the published RSC rules for accepting transfer credit will apply to those credits. If students from HVCC wish to transfer without having completed all of the courses in this agreement, they are assured that the identified equivalent courses with a grade of C or better will transfer, but outright admission into the program will not be guaranteed. If admitted, and if 54 or more of the credits are transferred, junior status at RSC will be attained. All transfer students must meet with the appropriate RSC advisor to plan their courses and to determine how many additional semesters are required for degree completion.

Students interested in eventually transferring to RSC through this articulation agreement are encouraged to contact the Director of Transfer Admission (transfer@sage.edu) to discuss transferring to RSC.

HVCC Marketing A.A.S. Course	Cr	Russell Sage College Equivalency for Business Administration, B.A.A/B.S.	Cr
ENGL 101 English Composition	3	WRT 101 Writing in the Community	3
ACTG 110 Financial Accounting	4	*ACC 201 Financial Accounting (3 cr.) & ACC Elective (1 cr.)	4
BADM 200 Business Communications	3	*BUS 215 Business Communications	3
BADM 220 Statistics	4	*MAT 220 Statistics, *General Education-Quantitative Reasoning	4
BADM 110 Legal & Ethical Environment of Business I	3	*BUS 212 Business Law I	3
BADM 111 Legal & Ethical Environment of Business II	3	*BUS 213 Business Law II	3
BADM 120 Business Mathematics or BADM 221 Quantitative Business Applications or Math Elective	3-4	*BUS 209 Math for Finance	3
BADM 207 Organization & Management	3	*BUS 205 Principles of Management	3
MKTG 120 Principles of Marketing	3	*BUS 204 Principles of Marketing	3
MKTG 200 Advertising	3	BUS 304 Advertising & Promotion	3
MKTG 210 Digital Marketing	3	BUS 320 Digital Marketing	3
MKTG 295 Marketing Management & Strategy	3	Business elective	3
PSYC 100 General Psychology	3	PSY 101 Introduction to Psychology	3
Business Electives	6	Business Electives	6
Restricted Economics Electives (ECON 100 & ECON 101)	6	ECO 201 Principles of Macroeconomics & ECO 202 Principles of Microeconomics	6
Computer Elective	3	Liberal Arts & Science or Professional Elective (PRO-ELCT)	3
English Elective	3	Liberal Arts & Sciences or General Education-Humanities	3
Liberal Arts & Science Elective	3	Liberal Arts & Sciences or General Education (where applicable for 1 of the 5 Distribution areas)	3
	62- 63	Total	62

In the above table and below, “*” denotes required courses of Business Administration BBA/BS program at RSC. RSC equivalency courses without “*” may fulfill requirements for Liberal Arts & Science courses and General Education courses.

HVCC Bus Admin A.S. Course	Cr	Russell Sage College Equivalency for Business Administration, B.A.A/B.S.	Cr
ENGL 101 English Composition	3	WRT 101 Writing in the Community	3
ACTG 110 Financial Accounting	4	*ACC 201 Financial Accounting (3 cr.) & ACC Elective (1 cr.)	4
ECON 100 Macroeconomics	3	*ECO 201 Principles of Macroeconomics	3
BADM 220 Statistics	4	*ECO 215 Statistics for Decision Making MAT 220 Statistics, *General Education-Quantitative Reasoning	4
ENGL 102 English II/ENGL 104	3	WRT 201 Researching in the Community	3
ACTG 111 Managerial Accounting	4	*ACC 202 Managerial Accounting (3 cr.) & ACC Elective (1 cr.)	4
ECON 101 Microeconomics	3	*ECO 202 Principles of Microeconomics	3
BADM 110 Legal & Ethical Environment of Business I	3	*BUS 212 Business Law I	3
BADM 111 Legal & Ethical Environment of Business II	3	*BUS 213 Business Law II	3
BADM 221 Quantitative Business Applications	3	*BUS 209 Math for Finance	3
BADM 299 Business Capstone	1	Business Elective	1
Math 165/170/180	4	Liberal Arts & Science Elective	4
PSYC 100 General Psychology	3	PSY 101 Introduction to Psychology	3
SOCL 100 Sociology	3	SOC 101 Introduction to Sociology	3
Computing Elective	3	Liberal Arts Elective or Professional Elective (PRO-ELCT)	3
General Education Math or Science Elective	4	Liberal Arts & Sciences or Natural Science (respectively) • <i>Natural Science recommended</i>	4
General Education Elective	12	Liberal Arts & Science or General Education (where applicable for 1 of the 5 Distribution areas)	12
	63	Total	63

In the above table and below, “*” denotes required courses of Business Administration BBA/BS program at RSC. RSC equivalency courses without “*” may fulfill requirements for Liberal Arts & Science courses and General Education courses.

HVCC Bus Admin A.A.S. Course	Cr	Russell Sage College Equivalency for Business Administration, B.A.A/B.S.	Cr
ENGL 101 English Composition	3	*WRT 101 Writing in the Community	3
ACTG 110 Financial Accounting	4	*ACC 201 Financial Accounting (3 cr.) & ACC Elective (1 cr.)	4
ECON 100 Macroeconomics	3	*ECO 201 Principles of Macroeconomics	3
BADM 220 Statistics	4	*ECO 215 Statistics for Decision Making MAT 220 Statistics, *General Education-Quantitative Reasoning	4
FORM 104 College Forum	1	Liberal Arts & Science Elective	1
BADM 110 Legal & Ethical Environment of Business I	3	*BUS 212 Business Law I	3
BADM 111 Legal & Ethical Environment of Business II	3	*BUS 213 Business Law II	3
BADM 299 Business Capstone	1	Business Elective	1
Computing Elective	3	Liberal Arts Elective or Professional Elective (PRO-ELCT)	3
Business Electives	15	Specific course transfer equivalents as noted elsewhere in this agreement or at the discretion of RSC.	0-15
Liberal Arts Electives	14	Liberal Arts & Science Electives (with specific course transfer equivalents as noted elsewhere in this agreement or at the discretion of RSC)	0-14
Business or Liberal Arts Electives	9	Specific course transfer equivalents as noted elsewhere in this agreement or at the discretion of RSC.	0-9
Total	63	Total	25-63

In the above table and below, “*” denotes required courses of Business Administration BBA/BS program at RSC. RSC equivalency courses without “*” may fulfill requirements for Liberal Arts & Science courses and General Education courses.

HVCC Entrepreneurship A.A.S. Course	Cr	Russell Sage College Equivalency for Business Administration, B.A./B.S.	Cr
ENGL 101 English I	3	*WRT 101 Writing in the Community	3
ENTR 110 Introduction to Entrepreneurship	3	Business Elective	3
ENTR 150 Legal Issues in Entrepreneurship	3	*BUS 212 Business Law I	3
ENTR 120 Entrepreneurial Process	3	*BUS 311 Entrepreneurship	3
ENTR 210 Entrepreneurial Finance	4	Business Elective	4
ENTR 290 Entrepreneurial Strategy	4	Business Elective	4
ENTR 295/BADM 290 Entrepreneurial Internship	3	Business Elective	3
BADM 207 Organization & Management	3	*BUS 204 Principles of Management	3
BADM 200 Business Communication	3	*BUS 215 Business Communication	3
ACTG 120 Personal Finance	3	*BUS 110 Financial Literacy (General Education – Wellness requirement)	3
MKTG 120 Principles of Marketing	3	*BUS 205 Principles of Marketing	3
BADM 220 Intro to Statistics	4	* MAT 220 Statistics, General Education-Quantitative Reasoning	4
ECON 101 Microeconomics	3	*ECO 202 Principles of Microeconomics	3
PSYC 100 General Psychology	3	*PSY 101 Introduction to Psychology	3
FORM 104 College Forum	1	Liberal Arts & Sciences Elective	1
Liberal Arts & Science Elective	3	Liberal Arts & Sciences Elective	3
Math Elective	3	Liberal Arts & Sciences	3
Restricted Marketing Elective	3	Business Elective	3
Free Elective	3	Liberal Arts & Sciences or General Education (where applicable for 1 of the 5 Distribution areas)	3
Computer Elective	3-4	Liberal Arts & Sciences or Professional Elective (PRO-ELCT)	3
		Total	61

In the above table and below, “*” denotes required courses of Business Administration BBA/BS program at RSC. RSC equivalency courses without “*” may fulfill requirements for Liberal Arts & Science courses and General Education courses.

HVCC Accounting A.A.S. Course	Cr	Russell Sage College Equivalency for Business Administration, B.A.A/B.S.	Cr
ENGL 101 English I	3	*WRT 101 Writing in the Community	3
BADM 110 Legal and Ethical Environment of Business I	3	*BUS212 Business Law I	3
ACTG 120 Personal Finance	3	*BUS 110 Financial Literacy (General Education – Wellness requirement)	3
ENGL 102 English II or ENGL 104	3	*WRT 201 Researching in the Community	3
ACTG 110 Financial Accounting	4	*ACC 201 Financial Accounting (3 cr.) & ACC Elective (1 cr.)	4
ACTG 111 Managerial Accounting	4	*ACC 202 Managerial Accounting (3 cr.) & ACC Elective (1 cr.)	4
BADM 120 Business Math or BADM 221 Quantitative Business Applications	4	*BUS 209 Math for Finance	3
BADM 200 Business Communication	3	*BUS 215 Business Communication	3
ACTG 200 Accounting Computerized Systems	3	ACC 207 Accounting Information Systems	3
ACTG 201 Principles of QuickBooks	3	Business Elective	3
ACTG 210 Federal Income Tax	3	*ACC 210 Individual Taxation	3
ACTG 216 Advanced Bookkeeping Applications	3	Business Elective	3
BADM 220 Intro to Statistics	4	* MAT 220 Statistics, General Education-Quantitative Reasoning	4
ECON 100 Macroeconomics	3	*ECO 201 Principles of Macroeconomics	3
ECON 101 Microeconomics	3	*ECO 202 Principles of Microeconomics	3
FORM 104 College Forum	1	Liberal Arts & Science Elective	1
Computer Elective	4	Liberal Arts & Sciences or Professional Elective (PRO-ELCT)	3
Liberal Arts Electives (6) & Restrictive Elective (3)	9	Liberal Arts & Sciences or General Education (where applicable for 1 of the 5 Distribution areas)	9
		Total	61

In the above table and below, “*” denotes required courses of Business Administration BBA/BS program at RSC. RSC equivalency courses without “*” may fulfill requirements for Liberal Arts & Science courses and General Education courses.

HVCC Bus Admin A.S. Course	Cr	Russell Sage College Equivalency for Sport & Recreation Management, B.S.	Cr
ENGL 101 English Composition	3	*WRT 101 Writing in the Community	3
ACTG 110 Financial Accounting	4	*ACC 201 Financial Accounting (3 cr.) & ACC Elective (1 cr.)	4
ECON 100 Macroeconomics	3	Liberal Arts & Sciences or General Education-Social Science	3
BADM 220 Statistics	4	*MAT 220 Statistics, General Education-Quantitative Reasoning	4
ENGL 102 English II/ENGL 104	3	*WRT 201 Researching in the Community	3
ACTG 111 Managerial Accounting	4	*ACC 201 Managerial Accounting (3 cr.) & ACC Elective (1 cr.)	4
ECON 101 Microeconomics	3	Liberal Arts & Sciences (OK as open elective credits - ECO 202)	3
BADM 110 Legal & Ethical Environment of Business I	3	*BUS 212 Business Law I	3
BADM 111 Legal & Ethical Environment of Business II	3	*BUS 213 Business Law II	3
BADM 221 Quantitative Business Applications	3	*BUS 209 Math for Finance	3
BADM 299 Business Capstone	1	Business Elective	1
Math 165/170/180	4	Liberal Arts & Sciences (MAT-ELCT)	4
PSYC 100 General Psychology	3	*PSY 101 Introduction to Psychology	3
SOCL 100 Sociology	3	*SOC 101 Introduction to Sociology	3
Computing and Information Science Elective	3	Liberal Arts Elective or Professional Elective (PRO-ELCT)	3
General Education Math or Science Elective	4	Liberal Arts & Sciences or Natural Science (respectively) • <i>Natural Science recommended</i>	4
General Education Elective	12	Liberal Arts & Science or General Education (where applicable for 1 of the 5 Distribution areas)	12
		Total	63

In the above table and below, “*” denotes required courses of the Sport & Recreation Management B.S. program at RSC. RSC equivalency courses without “*” may fulfill requirements for Liberal Arts & Science courses and General Education courses.

Recommendation: HVCC students in the Business Administration A.S. program may select to take additional courses to bring their transfer total to up to 66 credits.