

**Articulation Agreement between Hudson Valley Community College,  
Business Administration, A.A.S./A.S. and Marketing A.A.S. and  
Russell Sage College, School of Management, Business Administration, B.B.A./B.S.**

**Objective**

This articulation agreement is intended to facilitate the transfer of qualified students currently enrolled in the A.S. or A.A.S. Business Administration and Marketing A.A.S. at Hudson Valley Community College (HVCC) into the applicable B.B.A./B.S. School of Management programs at Russell Sage College (RSC). Counselors at Hudson Valley Community College should use the information in this agreement to advise current and future students as they express an interest in the Business Administration program at RSC as to which HVCC courses should be taken prior to application for transfer.

**Terms of Agreement**

This articulation agreement once signed will be in effect immediately (January 21, 2025) and must be reviewed and re-approved in the same manner at least once every five years, in order to remain in effect (January 20, 2030).

The procedures of review and re-approval shall be as follows:

RSC's School of Management Department Chairperson reviews the latest available catalogs of the two institutions and prepares the revised draft. A final draft is signed by the department chairs of both institutions and by the appropriate administrator at both institutions.

All of the most-recently published rules for accepting transfer students into programs at RSC apply. This agreement supplements, but does not supersede or replace what was written in the most current RSC catalog.

RSC agrees to accept and transfer into the applicable B.B.A./B.S. School of Management programs (as itemized on the following pages) up to 66 credit hours by the student at HVCC. Some of the equivalent courses are listed on the following pages. Only courses of earned grades of C- or better will transfer, and students who attain a combined Grade Point Average (GPA) of 2.5 in courses will automatically be admitted into the RSC program. This agreement only covers courses taken at HVCC. If students from HVCC have credits on their transcripts from other institutions, the published RSC rules for accepting transfer credit will apply to those credits. If students from HVCC wish to transfer without having completed all of the courses in this agreement, they are assured that the identified equivalent courses with a grade of C- or better will transfer, but outright admission into the program will not be guaranteed. If admitted, and if 54 or more of the credits are transferred, junior status at RSC will be attained. All transfer students must meet with the appropriate RSC advisor to plan their courses and to determine how many additional semesters are required for degree completion.

Students interested in eventually transferring to RSC through this articulation agreement are encouraged to contact the Director of Transfer Admission ([transfer@sage.edu](mailto:transfer@sage.edu)) to discuss transferring to RSC.

In the above table and below, “\*” denotes required courses of Business Administration BBA/BS program at RSC. RSC equivalency

HVCC Business Administration A.S. Course	Cr	Russell Sage College Equivalency for Business Administration, B.A.A/B.S.	Cr
FORM 104 College Forum	(1)	General Elective	1
ACTG 110 Financial Accounting	4	*ACC 201 Financial Accounting (3) and Accounting Elective (1)	4
ACTG 111 Managerial Accounting	4	*ACC 202 Managerial Accounting (3) and Accounting Elective (1)	4
BADM 110 Legal and Ethical Environment of Business Law I	3	*BUS 212 Business Law I	3
BADM 111 Legal and Ethical Environment of Business Law II	3	*BUS 213 Business Law II	3
BADM 220 Statistics	4	MAT 220 Applied Statistics	4
BADM 221 Quantitative Business Applications	3	BUS 209 Mathematics for Finance	3
BADM 299 Business Capstone	1	BUS Elective	1
ECON 100 Principles of Macroeconomics	3	*ECO 201 Principles of Macroeconomics	3
ECON 101 Principles of Microeconomics	3	*ECO 202 Principles of Microeconomics	3
ENGL 101 English Composition	3	WRT 101 Writing in the Community	3
ENGL 102 or 104 English Composition II or English Composition II: Writing About Literature	3	WRT 201 Researching in Community	3
MATH 165 or MATH 170 or MATH 180 Basic Calculus with analytic Geometry or Precalculus or Calculus I	3	LAS Elective	3
PSYC 100 General Psychology	3	PSY 101 Introduction to Psychology	3
SOCL 100 Sociology	3	SOC 101 Introduction to Sociology	3
(1) Computing Elective	3	General Elective or PRO Elective	3
(5) HVCC LAS Science and SUNY Gen Ed Natural Science and Scientific Reasoning Elective	4	SCI Elective	4
(3) HVCC LAS Science and SUNY Gen Ed Elective: US History & Civic Engagement	3	HIS Elective	3
(4) HVCC LAS and SUNY Gen Ed Elective: The Arts, World History & Global Awareness, or World Languages	3	LAS Elective	3
(5) HVCC LAS Science and SUNY Gen Ed Elective	3	LAS Elective	3
(5) HVCC LAS Science and SUNY Gen Ed Elective	3	LAS Elective	3
<b>Total</b>	<b>62</b>	<b>Total</b>	<b>62</b>

courses without “\*” may fulfill requirements for Liberal Arts & Sciences courses and General Education courses.

*Russell Sage College’s liberal arts & sciences courses have the following prefixes: ARA, ARH, ASL, BIO, CHM, CHN, COM, CRM, ECO, ENG, FRE, GER, HST, HUM, ITA, ITD, MAT, PBH, PHL, PHY, POL, POR, PSY, RSC, RUS, SCI, SOC, SPA, SST, and WRT (Exceptions determined by RSC Academic Advising)*

<b>HVCC Business Administration A.A.S. Course</b>	<b>Cr</b>	<b>Russell Sage College Equivalency for Business Administration, B.A.A/B.S.</b>	<b>Cr</b>
FORM 104 College Forum	(1)	General Elective	1
ACTG 110 Financial Accounting	4	*ACC 201 Financial Accounting (3) and Accounting Elective (1)	4
BADM 110 Legal and Ethical Environment of Business Law I	3	*BUS 212 Business Law I	3
BADM 111 Legal and Ethical Environment of Business Law II	3	*BUS 213 Business Law II	3
BADM 220 Statistics	4	MAT 220 Applied Statistics	4
BADM 299 Business Capstone	1	BUS Elective	1
CISS or CMPT (3) Computer Elective	3	General Elective or PRO Elective	3
ECON 100 Principles of Macroeconomics	3	*ECO 201 Principles of Macroeconomics	3
ENGL 101 English Composition	3	WRT 101 Writing in the Community	3
(1) Business Elective	3	BUS Elective	3
(1) Business Elective	3	BUS Elective	3
(1) Business Elective	3	BUS Elective	3
(1) Business Elective	3	BUS Elective	3
(1) Business Elective	3	BUS Elective	3
(7) Restricted HVCC LAS and SUNY Gen Ed Diversity: Equity, Inclusion and Social Justice Elective	3	LAS or SOC Elective	3
(5) HVCC LAS Science and SUNY Gen Ed Natural Science and Scientific Reasoning Elective	3	SCI Elective	3
(4) Restricted English Elective	3	ENG Elective	3
(6) Liberal Arts Elective	3	LAS Elective	3
(6) Liberal Arts Elective	3	LAS Elective	3
(7) Business or Liberal Arts Elective	3	BUS or LAS Elective	3
(7) Business or Liberal Arts Elective	3	BUS or LAS Elective	3
(7) Business or Liberal Arts Elective	3	BUS or LAS Elective	3
<b>Total</b>	<b>64</b>	<b>Total</b>	<b>64</b>

Russell Sage College's liberal arts & sciences courses have the following prefixes: ARA, ARH, ASL, BIO, CHM, CHN, COM, CRM, ECO, ENG, FRE, GER, HST, HUM, ITA, ITD, MAT, PBH, PHL, PHY, POL, POR, PSY, RSC, RUS, SCI, SOC, SPA, SST, and WRT (Exceptions determined by RSC Academic Advising)

HVCC Marketing A.A.S. Course	Cr	Russell Sage College Equivalency for Business Administration, B.A.A/B.S.	Cr
FORM 104 College Forum	(1)	General Elective	1
ACTG 110 Financial Accounting	4	*ACC 201 Financial Accounting (3) and Accounting Elective (1)	4
BADM 110 Legal and Ethical Environment of Business Law I	3	*BUS 212 Business Law I	3
BADM 111 Legal and Ethical Environment of Business Law II	3	*BUS 213 Business Law II	3
BADM 120 or BADM 221 or MATH ____ (6) Math Elective: Business Mathematics or Quantitative Business Applications or MATH 110 or higher	3 or 4	BUS 209 Mathematics for Finance or MAT Elective or General Elective	3 or 4
BADM 200 Business Communications	3	*BUS 215 Business Communication	3
BADM 207 Organization and Management	3	*BUS 205 Principles of Management	3
BADM 220 Statistics	4	MAT 220 Applied Statistics	4
CISS or CMPT (3) Computer Elective	3	General Elective or PRO Elective	3
ENGL 101 English Composition	3	WRT 101 Writing in the Community	3
MKTG 120 Principles of Marketing	3	*BUS 204 Principles of Marketing	3
MKTG 200 Advertising	3	BUS 304 Advertising and Branding	3
MKTG 210 Digital Marketing	3	BUS 320 Digital Marketing	3
MKTG 295 Marketing Management and Strategy	3	BUS Elective	3
PSYC 100 General Psychology	3	PSY 101 Introduction to Psychology	3
(1) Business Elective	3	BUS Elective	3
(1) Business Elective	3	BUS Elective	3
ECON 100 or ECON 101 (1) Restricted Economics Elective	3	*ECO 201 Principles of Macroeconomics or ECO 202 Principles of Microeconomics	3
(4) Restricted English Elective	3	ENG Elective	3
(5) HVCC LAS Science and SUNY Gen Ed Natural Science and Scientific Reasoning Elective	3	SCI Elective	3
(7) Restricted HVCC LAS and SUNY Gen Ed Diversity: Equity, Inclusion and Social Justice Elective	3	LAS or SOC Elective	3
<b>Total</b>	<b>63</b>	<b>Total</b>	<b>63</b>

In the above table and below, “\*” denotes required courses of Business Administration BBA/BS program at RSC. RSC equivalency courses without “\*” may fulfill requirements for Liberal Arts & Science courses and General Education courses.

Russell Sage College’s liberal arts & sciences courses have the following prefixes: ARA, ARH, ASL, BIO, CHM, CHN, COM, CRM, ECO, ENG, FRE, GER, HST, HUM, ITA, ITD, MAT, PBH, PHL, PHY, POL, POR, PSY, RSC, RUS, SCI, SOC, SPA, SST, and WRT. (Exceptions determined by RSC Academic Advising)